# Schedule A Product and Price List

as of June, 2006

# for Contract Number T06-MST-002 with Verdiem Corporation

Contractor is authorized to sell only the Products and Services at the prices and discounts listed below under this Contract.

#### **SURVEYOR SOFTWARE LICENSE PRICING**

Pricing for Surveyor is based on the number of Surveyor client licenses that are required. There is no charge for Surveyor server licenses; the Purchaser may install an unlimited number of server licenses. All prices include one year of Verdiem's Software Maintenance Program; first year maintenance must be sold whenever software licenses are purchased, and cannot be "unbundled."

# **Standard Pricing**

Standard pricing is based on the volume of client licenses purchased on a statewide basis:

Number of Client PCs	Price per PC
1 - 2,999	\$20.00
3,000 to 5,999	\$19.00
6,000 to 8,999	\$18.00
9,000 to 11,999	\$17.00
12,000 to 14,999	\$16.00
15,000 +	\$15.00

# Standard Pricing includes:

- the required number of perpetual client licenses
- an unlimited number of perpetual server software licenses
- one year of maintenance (not optional)

#### SURVEYOR SOFTWARE MAINTENANCE PRICING

Verdiem offers a Software Maintenance Program for \$2/PC per year. The Software Maintenance Program includes technical support (Telephone and e-mail during standard business hours), New Releases of Surveyor, and an annual energy audit for the Purchaser.

### PROFESSIONAL SERVICES PRICING

Installation and Configuration pricing is based on the type of installation requested as outlined below. Pricing includes travel and is not subject to discounting.

Remote Installation and Configuration includes installation and configuration (via phone) of the server software, software Administrator training and establishing a method to install the client software on the PCs. The Purchaser is responsible for installing the client software on the PCs. Remote pricing is \$1,500.

Standard Installation and Configuration includes installation and configuration of the server software, software Administrator training and establishing a method to install the client software on the PCs. The Purchaser is responsible for installing the client software on the PCs. Standard price is \$2,500.

Premium Installation and Configuration includes installation and configuration of the server software, software Administrator training and establishing a method to install the client software on the PCs. Verdiem is responsible for installing the client software to a minimum of 80% of the Purchaser's PCs. Premium price is \$2,500 plus \$1,000 for each additional day, based on an 8-hour day. Additional services are also available for \$1000 per day.